

FABtronics

CR#: 201018784Z



About Us:

Headquartered in Singapore FABtronics is a leading Distributor and Global Supply Partner of Franchise Quality Electronic Components and Semiconductor Solutions from Industry Leaders. Leveraging on the excellent locational and infrastructural advantages Singapore has to offer, FABtronics constantly strives to offer outstanding value and unrivalled service to all its valued customers. These include OEMs, CEMs, ODMs, EMS and Contract Manufacturers and Tier 1 Independent Distributors globally. With a strong emphasis on serving world class customers with professional expertise and efficiency while maintaining an uncompromising focus on quality, integrity and reputation – **FABtronics is your trusted partner of choice.**

Vision:

To be a premier and trustworthy partner of Quality Semiconductor Products and Solutions

Mission:

Strive to be the most efficient and innovative global provider of semiconductor solutions with uncompromising emphasis on quality, speed and customer delight in every single interaction. We will live by our values, have fun, and take pride in everything we do. Our Quality and Values will secure our success.

Services Portfolio:

- > \$mart \$ilicon \$olutions
- > Shortage Sourcing
- > Long Term and Scheduled Order Fulfilment
- > Product Lifecycle Management (including EOL Item Support and LTBs)
- > Regional Supply Chain Connectivity
- > Global Product Acquisition and Fulfilment Services
- > Consignment Sales
- > Master Distribution
- > Inventory Marketing Services, Specialised in Excess and Obsolete Inventory Realization
- > Logistics and other customisable Value Added Services

Why Us:

Our foundations are laid on strong relationships with industry leading technology manufacturers and semiconductor solution providers. All this combined with our sourcing expertise in low cost countries helps our Global customers adapt to dynamic business requirements and market complexities, while increasing their responsiveness and especially their competiveness to market opportunities. FABtronics has specialized skills, deep industry knowledge and entrepreneurial ideas that help our clients expedite sourcing and delivery of leading-edge and short-supply / long lead-time products that bring more value to their end customers and ultimately all consumers. We understand what it takes to achieve high performance and as a result constantly strive for sustainable growth, cost reduction and overall value creation which further hone your competitive advantage.



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The Team:

FABtronics boasts of a young and dynamic team of Industry Professionals and angel Investors with extensive experience and knowledge of semiconductors and various electronic components, telecommunications, networking infrastructure, industrial automation, automotive, mobile and computer solutions, aerospace / defence and various other hi-tech industries. The core team is based in Singapore with affiliates and regional associates in various other countries across the globe.

Solutions:

Semiconductor Solutions

Electronic Components, ICs, ASICs, Active and Passive Devices, Microprocessors, Microcontrollers, Interconnects, and Memories from leading Technology Manufacturers

<u>Major Brands:</u> Atmel, ADI, Avago, Broadcom, BSI, Cypress, Conexant, Cortina, Davicom, Freescale, IBM Micro, Intel, Intersil, Infineon, Lattice, Mitsubishi, Marvell, Microchip, Micrel, NXP, NSC, ON Semi, Pulse, Renesas, Samsung (LCR, LED and Tuners), Samtec, SMSC, STM, Sandisk, TI, Techwell, Transwitch (more being added constantly...)

Computers and IT Peripherals

CPU / Processors, Storage Products, Portable Computing Devices, LCDs & Displays, CD / DVD and other Optical Devices, Printing Consumables, Networking and IT Infrastructure Products

- Customized and Value-Added Services
- Sourcing Representative and Strategic Partner in SE Asia
- Logistics and Consolidation
- Regional Supply Chain Management Services
- Inventory Marketing Services
- Consignment Sales
- Master Distribution
- Various other Services

\$MART \$TRATEGY:

With a partner who is as committed to your cost savings as if they were our own, personalised services and attention to the smallest detail - all this while ensuring 100% genuine and quality parts, we guarantee you will find measurable value and guaranteed benefits by working with us.

Clients:

Direct Account with Major OEMs / CEMs / EMS / ODM Companies (Regional and Global)

Strategic partnerships and ongoing projects with some of the leading OEM, CEM, EMS Companies based in SE Asia, China, India, Asia-Pacific, EU and USA

INDUSTRY VERTICALS

Components and Industry Specific Solutions for Telecom, Mobile and Handheld Devices, Consumer Electronics and Appliances, Automotive, Industrial & Factory Automation Solutions, Energy Metering, Lighting / LED, Solar, Wind and other sources of Renewable Energy, Aerospace / Defence, Government, R&D and Design and various other Engineering Applications

INDEPENDENT DISTRIBUTORS

Excellent 2-way buy-sell relationships with some of the biggest and well-known Independent and Semi-Franchised Distributors with Global footprint. Trade References can be provided on request.

DESIGN HOUSES

We supply prototypes for pilots / test runs and support various design houses and R&D firms in low cost countries